

Table 1

Health Information Exchanges (HIEs) Showing Positive Return on Investment (ROI) and Using Metrics to Calculate ROI

	Number of Respondents	Percentage
Do you believe, based on the results of your organization's performance, that community HIEs show positive return on investment (ROI)?		
Strongly disagree	0	0%
Moderately disagree	0	0%
Disagree	7	21%
Neutral	4	12%
Agree	5	15%
Moderately agree	6	18%
Strongly agree	11	33%
Total	33	–
Will you use or have you used metrics for any of the following to calculate return on investment?		
Labor savings	9	27%
Transaction cost reduction	5	15%
Improved health outcomes	7	21%
Reduced medical errors	4	12%
Improved medical adherence	2	6%
Reduction in duplication of procedures or tests	8	24%
Improved communication and better coordination	9	27%
Other	19	58%